

17th November 2021 Reid K Matsumoto

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# Establishing HOKU – Thought process for location

## Challenges

- ✓ Licensing
- ✓ Office
- ✓ Trading technology
- ✓ Service providers

## Advantages

- ✓ Local to Japan market
- ✓ Close contacts
  - Companies
  - Brokers
- ✓ Living and feeling the market

# Establishing HOKU – General points to consider

#### **Investment Management**

- √ Strategy
  - Trading
  - Portfolio construction
  - Exposure/limits etc
- ✓ Capital raising /AUM
- ✓ Technology
- ✓ Edge

#### Firm

- ✓ Legal & Compliance
  - Firm building, filings
  - License
  - Governance
- ✓ Personnel
- ✓ Infrastructure / Operation
- ✓ Premises

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