



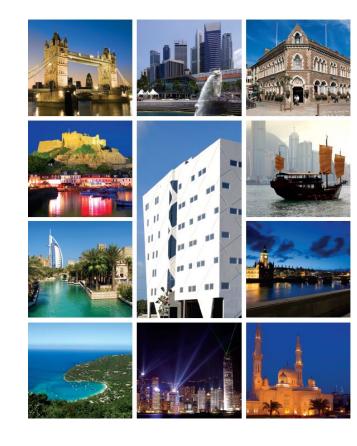
Outline

- About Walkers
- Why Structure an Alternative Investment Fund in Cayman?
- Overview of Structure Types and Key Differences
- The 'Tried and Tested' Structure the Unit Trust
- The 'Classic' Structure the Exempted Limited Partnership
- Cayman Regulatory Regimes



Walkers

- Founded in 1964
- Head office in the Cayman Islands
- Over 1000 staff worldwide
- 10 offices globally
- Bermuda, BVI, Cayman Islands, Guernsey, Jersey and Irish law capability
- Operating in Hong Kong since 2003, Singapore since 2009
- 64 lawyers in Asia (Hong Kong: 48 lawyers; Singapore: 16 lawyers)
- 26 finance specialist fee earners in Asia (8 partners, 12 associates/counsels and 6 paralegals)





Walkers Offices





Why Structure an Alternative Investment Fund in Cayman?



Cayman is Popular with the Japanese Funds Industry

Three main reasons:

- Familiarity to Japanese investors
- Favourable tax treatment
- Regulatory regime



Cayman is an Established International Financial Centre

- Offers a politically stable and neutral venue to conduct international business
- Provides a tax neutral platform
- Trusted and reliable legal system
- Compliance culture
- Business-friendly legislation
- Speed



Overview of Structure Types and Key Differences



Open Ended vs Closed Ended

- Open: right to redeem / withdraw
- Closed: No right to redeem withdraw
- "Hedge" / "mutual" = open
- "PE" / "VC" / "private debt" / "RE" = closed



Structuring Choices

- Large variety of vehicle choices in Cayman
 - Unit Trust
 - Exempted Limited Partnership ("ELP")
 - Exempted Company
 - Limited Liability Company ("LLC")
- Not "one size fits all"
- Various factors influence choice



The 'Tried and Tested' Structure – the Unit Trust



What is a Unit Trust?

A type of trust

- Established by a deed of trust
- Operated by a trustee
- Legal title to trust assets vests in trustee
- Unitholders issued units in the trust



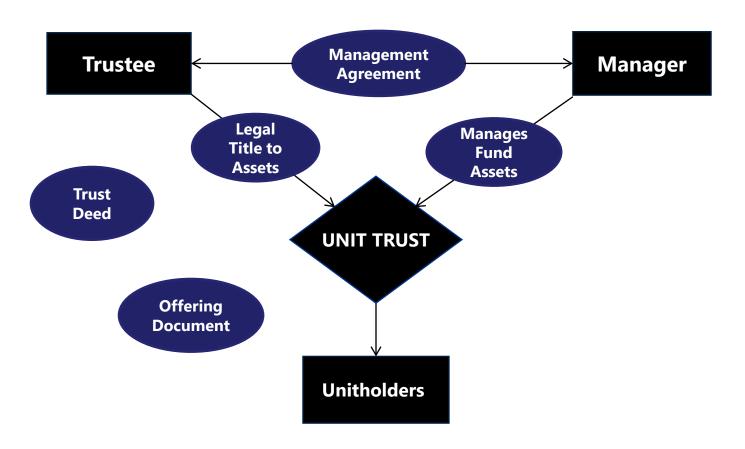
What is a Unit Trust?

A type of fund

- Unit trust is the fund vehicle
- Unitholders are the investors
- Trustee delegates management of fund to the investment manager
- Used for open-ended and closed-ended fund structures



Typical Structure - Unit Trust





Pros and Cons for Japanese Market – Unit Trust

Pros Cons

- Familiarity
- Favourable tax treatment
- Regulation
- Comfort of trustee

- Less flexible regime
- No capital commitment / call mechanism
- Not common for closed-ended funds



The 'Classic' Structure – the Exempted Limited Partnership



What is an Exempted Limited Partnership (an ELP)?

A type of partnership

- Consists of:
 - General partner(s)
 - Limited partner(s)
- Regulated by:
 - Exempted Limited Partnership Law
 - Exempted Limited Partnership Agreement (the LPA)
- No legal personality
- Assets held on trust for the partnership by the GP



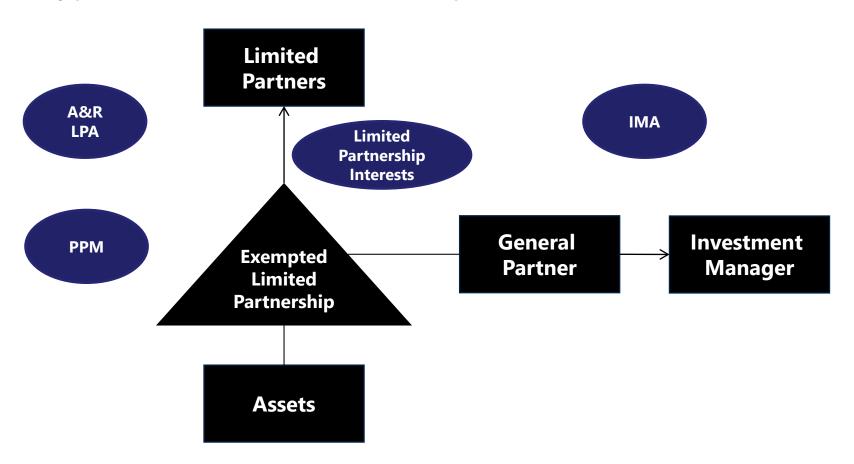
What is an Exempted Limited Partnership?

A type of fund

- The most favoured structure for PE funds
- General partner conducts business of the fund
- Limited partners are the investors and have limited liability
- Limited partners make capital commitments
- General partner makes capital calls
- Limited partners are issued an interest in the partnership



Typical Structure – Partnership





Pros and Cons for Japanese Market – ELP

Pros Cons

- 'Classic' structure
- Capital commitments / calls
- Flexible law / defaults
- Interests vs Units
- Article 63 Exemption

- Article 63 Exemption
- No legal personality
- GP and fiduciary duties



Cayman Regulatory Regimes



Regulation – Registration with CIMA

Open ended (Mutual Funds Act)

- Registration form
- Prepare and file PPM
- Cayman auditor
- Administrator
- Annual fee
- Accounts filed
- PPM changes filed
- Minimum investment?

Closed Ended (Private Funds Act)

- Registration form
- No PPM requirement
- Cayman auditor
- Annual fee
- Accounts filed
- "Ongoing obligations"
 - Valuation
 - Safe keeping
 - Cash monitoring
 - Securities ID
- No minimum investment



Regulation – Ancillary

Open ended

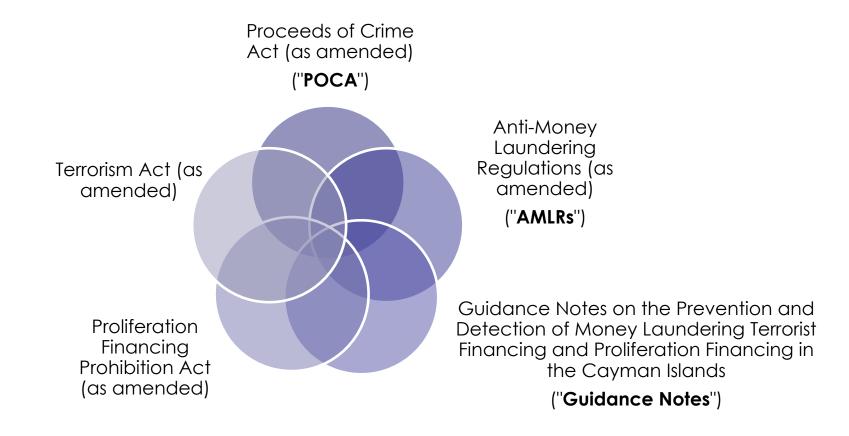
- AML
- Directors registration and licensing law
- FATCA / CRS
 - Registration
 - Filings

Closed Ended

- AML
- No directors registration and licensing law
- FATCA / CRS
 - Registration
 - Filings



Regulation – AML – Legislation and guidance





Key Cayman Islands AML / CFT/PF/Sanctions requirements

Procedures Internal Controls Reporting Control Identification Risk-based Record keeping functions and verification function approach mandatory to keep records investors and, if applicable, internal and external controls to ensure internal for a minimum of five years risk-based approach to beneficial owners and any reporting of suspicious compliance with Cayman following either the identify, assess, determine controlling persons activity AML regime termination of the business and monitor risk relationship CDD: information and designate an Anti-Money documents, source of designate both a Money risk based assessment of wealth, SDD, EDD, PEPs, applies to completion of a Laundering Reporting Laundering Compliance the entity as a whole Officer ("MLRO") and a ongoing monitoring one-off transaction (or the Officer ("AMLCO") last in a series of one-off Deputy Money Laundering Reporting Officer ("Deputy transactions) MLRO") risk-management procedures concerning checks against all applicable conditions under which a internal audit, employee lists of sanctions and of customer may use the screening, training and non-compliant jurisdictions business relationship prior awareness to verification



Regulation – AEOI (FACTA and CRS)

- Cayman Islands fund entities "financial Institutions"
 - -Registration and reporting obligations
 - -Appointment of PPOC/AP
 - -Policies and Procedures
 - -CRS Compliance Form



Thank you.

